

INSIDE UFO

Quarterly Newsletter of the
Universal Freight Organisation

ISSUE 85 OCTOBER 2019

3 New Members

Transnor Ltd:
Cameroon

Integra Mar:
Suriname

**2A Logistics
& Trading:**
Ivory Coast

See Pages
7, 8 & 16
for details



**Wirtz
Shipping
in Belgium
show their
2019 work
so far**

See page 14 for details

WWW.NOOTEBOOM.COM

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SPECIAL TRAINING



UFO

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Universal Freight Organisation (UFO) is an ISO 9001 (Quality Management) and ISO 14001

(Environmental Management) certified organisation established in January 2000 to provide independent freight forwarders access to a trusted, worldwide network of agents who could handle their specialist shipments, whilst working professionally and safely under a strict Code of Conduct.

With 105 independent freight forwarders located in 100 countries, we are proud to have maintained our 'One Member per Country' policy (with the exception of USA and China), making us one of the only remaining exclusive freight forwarder networks in the world.

INSIDE UFO

(UFO'S QUARTERLY NEWSLETTER)

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COVER: Wirtz Shipping in Belgium show their 2019 work so far
See page 14 for details.

PHOTO: Wirtz Shipping

UFO cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher. The publisher can accept no responsibility for any errors or omissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.

www.ufofreight.com

Welcome

We are currently processing lots of registrations and are very excited to be spending our 20th anniversary meeting in Beijing early next year.

The event will be held from 19-21 April 2020 at the InterContinental Beijing Sanlitun, a fantastic venue just 22 km from Beijing International Airport. The best of Beijing's dining, bars and nightlife is literally on its doorstep, including Taikoo Li for shopping and the 1949 Hidden City complex. The nearby underground provides easy links to Tiananmen Square and the Forbidden City. See our website for details.



The strict deadline for registration is 1 November 2019. Why so soon? The reason you are asked to book your place further in advance is because we have made our Biennial Meetings compulsory. We believe this is fair – we have given you exclusive representation of your country and ask in return that you commit to attending a meeting every 2 years. This way, the networking event will have a much higher attendance than previous years which makes it much more worthwhile for you.

Our experience shows that sometimes a company joins UFO but does not want to travel to meet their fellow agents, they often leave it to the last minute to book their place and then they cancel. If this happens we have no time to seek a replacement to attend the meeting, leading to less potential business for those who do attend.

We will now be able to know in advance if there are countries where we need to seek alternative representation from companies who are willing to attend our events and be an active Member (we have many waiting lists!). This is for the ultimate good of our network.

I hope I have your understanding and look forward to hosting our largest gathering to celebrate our 20th anniversary (UFO was born on 6 April 2000)!

If you haven't already, please register ASAP.

**Rachel Humphrey FCILT
President/C.E.O.**



New Africa Cargo Freighters & Euro Cargo Express meet in Milan

Recently, New Africa Cargo Freighters (UFO Uganda) and Euro Cargo Express (UFO Italy) met in Milan to visit the offices of their mutual client.

Frank Muramura, Managing Director of New Africa Cargo Freighters, along with Sales Manager at Euro Cargo Express, Fabio Bassotto, visited the Milan offices of their mutual client in the coffee industry and held useful and important discussions.

New Africa Cargo Freighters have had business relationship with the client in Italy for the last 20 years, handling their coffee containers from Kampala, Uganda. Frank comments: "We introduced our UFO agent, Euro Cargo Express, to our client to explore the possibilities of handling cargo imports and exports".

Photographed left to right is Fabio Bassotto of Euro Cargo Express, Frank Muramura of New Africa Cargo Freighters and the client's Managing Director.

The UFO Head Office loves to see our members meeting up and working together in this way!

www.newafricacargo.com, www.eurocargo.com



UFO Friends! New Africa Cargo Freighters & Fairplay Shipping meet in Copenhagen

Frank at New Africa Cargo Freighters (UFO Uganda) has continued his tour and visited the offices of Fairplay Shipping (UFO Denmark)!

On 11th July, Managing Director of New Africa Cargo Freighters, Frank Muramura, his partner, Loy, and son Bridge visited Fairplay Shipping Director, Jeanet Hedegaard and the staff at their office in Copenhagen.

Frank says: "We toured the office, warehouse and container yard and renewed our friendship and commitment to continued cooperation."

"Jeanet was very helpful in arranging the transportation for our party of five for the 3 days we spent in Denmark and Sweden and she also offered us breakfast at the office – many thanks Jeanet!"

Frank and Jeanet are photographed at the Fairplay offices.

www.newafricacargo.com, www.fairplay-shipping.dk



New Africa Cargo Freighters with visit to Elite Shipping in Dubai

Following on from the above news of Frank from New Africa Cargo Freighters in Uganda visiting Italy and Denmark, he has also met with Elite Shipping (UFO Dubai) at their offices.

On 18th July, Frank Muramura, Managing Director of New Africa Cargo Freighters, with his partner Loy and son Bridge visited Elite Shipping Managing Director, Kamaruddin A. Baker and the staff at their offices in Dubai.

Frank comments: "After Baker picked us up from our hotel, we toured their office and warehouse and renewed our friendship and commitment to continued cooperation. Baker was also very helpful in helping to arrange a meeting with a prospective client that will be exporting to East Africa – many thanks!"

Frank, Kamaruddin Baker and Loy are pictured.

www.newafricacargo.com, www.eliteshippingdubai.com

Making a show of ourselves

WISDOM
Muscat / Oman
02-03 / 12 / 2019
 #MidEastGAS

Rotterdam, Netherlands
 08-09/10/2019
Green Shipping Summit 2019
 WISDOM

EXHIBITION COLLABORATIONS
 UFO has secured more exhibition collaborations. We now proudly collaborate in, and have a presence at, the following exhibitions. If you are interested in discussing a partnership, please email us. You can view all our current collaborations on our **Endorsed Exhibitions** page.

Oct.16th-18th, 2019 Shanghai, China
 2019.10.16-18 中国·上海
China Supply Chain Executive Summit 2019
 中国供应链高层峰会2019

PORTS & MARITIME EVOLUTION | **RAIL & LOGISTICS EVOLUTION** | **ROAD & LOGISTICS EVOLUTION**
23-25 Sep 2019
 DECC, Doha, Qatar
 > BOOK YOUR SEAT

6-8 Nov 2019 JIEKPO Jakarta - INDONESIA
INDONESIA INFRASTRUCTURE WEEK 2019
 THE ONE AND ONLY MEGA INFRASTRUCTURE TECHNOLOGY SHOWCASE IN INDONESIA

19TH VESSEL EFFICIENCY AND FUEL MANAGEMENT SUMMIT 2019
 27th & 28th November 2019, London, UK

Global Liner Shipping Asia PART OF: Shipping Transformation Asia
SAVE 20% USE VIP CODE FKT3585UFO
 17-19 SEPTEMBER 2019 NOVOTEL CLARKE QUAY, SINGAPORE

BAHRAIN RAIL CONGRESS - 2019
 Designing & Developing a Well Connected World Class National Rail Network in the Kingdom of Bahrain.
 07th - 08th August 2019 Hotel Sofitel, Zallaq - Kingdom of Bahrain

TransLogistica KAZAKHSTAN
 Kazakhstan International Transport & Logistics Exhibition
 18-20 September 2019 Almaty, Kazakhstan

air cargo INDIA February 25-27, 2020
 Grand Hyatt Ground, Santacruz, Mumbai
 exhibition and conference www.aircargoindia.aero

SILK ROAD EXHIBITION
 DOHA EXHIBITION & CONVENTION CENTER
 3-5 NOVEMBER 2019
 معرض طريق الحرير marketing@alsharqmedia.com, www.qatarsilkroadexhibition.com

TRANSLOG connect congress
 13-14 NOVEMBER 2019 BUDAPEST
 www.translogconnect.com

CAPE TOWN 1-5 OCTOBER 2019
 REGISTER NOW
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DIGITALISATION OF RAILWAY ASSET MANAGEMENT - MIDDLE EAST SUMMIT 2019
ROLLING STOCK PREDICTIVE MAINTENANCE & IOT MIDDLE EAST 2019
TRACK & INFRASTRUCTURE PREDICTIVE MAINTENANCE & IOT MIDDLE EAST 2019
 BAHRAIN 9 & 10th OCTOBER 2019 Download Brochure

BOOK NOW **MOTORSHIP PROPULSION 2019**
 & Future Fuels Conference
 19 NOV Hamburg 21 2019 Germany

MARITIME INFORMATION WARFARE
 18-19 November 2019 London, UK
 www.maritimeinfowarfare.com

4th ANNUAL SAUDI TRANSFREIGHT & LOGISTICS 2019
 09th - 10th September, 2019 Hilton Riyadh Hotel & Residences - Kingdom of Saudi Arabia

WOP 2019 INTERNATIONAL PERISHABLES EXPO MIDDLE EAST
LOGISTICS & COLD CHAIN
 12-13+14 NOVEMBER REGISTER YOUR INTEREST TODAY!
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BORDER MANAGEMENT & TECHNOLOGIES SUMMIT 2019
 New Delhi, India, 25th-27th Nov 2019
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PTC ASIA 2019
 23-26 October 2019 Shanghai New Int'l Expo Centre - China

5th Port Planning & Development World Summit 2019
 8 - 11 October 2019, Brussels Belgium

euromaritime FEBRUARY 4-5-6 2020
 THE EUROMEDITERRANEAN BLUE GROWTH EXHIBITION
 MARSEILLE

24TH BALLAST WATER MANAGEMENT CONFERENCE
 20th - 21st November, 2019, Rotterdam, The Netherlands
 For More Information & Registration Contact: Pramod Kale | E: pkale@acienet | M: +91 9637464143

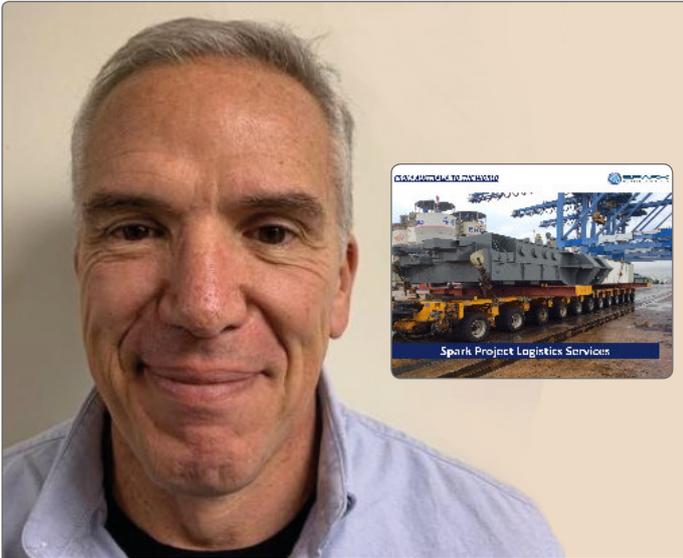
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8TH SHIP RECYCLING CONGRESS 2020
 29th - 30th January 2020 // Amsterdam, the Netherlands
 Move Information or Registration Contact Mado Lampropoulou E: MLampropoulou@acienet.nl or Tel: +44 (0) 203 141 9607

trescott WAIS WORLD AI & RPA SHOW
 16 - 17 SEP 2019 RIYADH MARRIOTT HOTEL
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30 YEARS BREAKBULK AMERICAS November 19-20 October 2019
NEW PROJECT CARGO BUSINESS AHEAD
 REGISTER



Spark Global Logistics opens new Perth office!

Our member in Australia since 2002, Spark Global Logistics are excited to announce the opening of their new Perth office!

Sebastian Laffont (photographed) will be managing the office in his new role as Project and Business Development Manager. Sebastian bring years of experience in the industry including many working for multinationals as highlighted below:

Worked for Shipping Lines in Argentina (Crowley American Transport, Libra de Navegacao and CMA-CGM)

- Handled the first fresh fruit reefer containers from Argentina to Canada in the early 90's – 1000's of containers! Before then it was only chartered cool carriers so it meant a huge change in the market.
- Handled 10 x 200tn generators needed for the Yacireta Dam Hydroelectrical Power Station in the triple frontier between Argentina, Brazil and Paraguay.

Worked for Kuehne + Nagel, Deugro Projects, CEVA and Panalpina in Australia

- Extensive growth on reefers from South America.
- Full charter flights from Australia to Brazil with perishable cargo for insulin production.
- Part charters from China to Australia.
- Regular RO/RO shipments from Australia to West Africa.
- Project work from Australia to Mongolia.

"Please feel free to make contact with Sebastian for any inquiries you may have in Perth or Fremantle and as the main Spark Global Logistics contact for project and breakbulk cargo."

Spark Global Logistics Perth Office
PO Box 1191,
Booragoon, WA 6954,
Tel: + 61 423 317 099

Sebastian Laffont –
Projects and Business Development Manager

Email: sebastianl@sparkgl.com.au

Please also visit the online story, where you'll find a link, to a short PDF presentation from Spark Global Logistics in Western Australia.

www.sparkgl.com.au

24TH BALLAST WATER MANAGEMENT CONFERENCE

20 - 21 November 2019, Rotterdam, The Netherlands

Technological and Regulatory Advances in the Ballast Water Industry

KEY TOPICS:

- Updates on crucial regulations at the latest MEPC Session and US Coast Guard approved systems
- Legal and financial procedures for non-compliance
- Facilitating port sampling assessments
- Ship owner case studies on selection of appropriate equipment for different types of vessels
- Solutions to retrofit and maintain systems
- Commissioning testing and compliance specifications of equipment
- Successful crew training and guidance — sampling tests and system maintenance
- Analysis of growth in manufacturing of ballast water equipment, installation sites and trade organisations
- Innovations in technology
- Ballast Water Management Market forecast

FOR REGISTRATION, SPONSORSHIP AND COMMERCIAL OPPORTUNITIES CONTACT: [ACIU](mailto:pramod.kale@acieu.net)
Pramod Kale +91 9637 4641 43 pkale@acieu.net

jigisha@bricsaconsulting.com

Bricsa Consulting

4TH ANNUAL SAUDI TRANSFREIGHT & LOGISTICS 2019

09TH - 10TH September, 2019
Hilton Riyadh Hotel & Residences - Kingdom of Saudi Arabia

HIGHLIGHTS OF THE CONFERENCE

- Establishing KSA as Global Logistic Hub
- Nine-Point transformation logistics policy under Vision 2030
- Advanced technology for warehousing and logistics
- Funding large scale infrastructure projects in Saudi Arabia

ORGANISED BY: SUPPORTING PARTNER: ENDORSEMENT PARTNERS: MEDIA PARTNER:



Veslam with unique loading operation at Port Varna West

Veslam Shipping and Manning in Bulgaria are proud to share their recent achievement of a unique loading operation of containers of bulk cargo at Port Varna West.

Ivan Ivanov at Veslam comments: "Thanks to the whole team at Veslam Shipping as coordinators as well as the professional specialists at Port Varna and the skilful team at Bulcargo, we managed to load 100mt of bulk cargo within one working day – a new record!"

Well done to Veslam (our member in Bulgaria since 2003) from the UFO Head Office for showing their great expertise!

www.veslam.com

INCOTERMS 2020

As it celebrates its 100th year as the world business organization, ICC is pleased to announce that the latest edition of The Incoterms[®] rules, Incoterms 2020, was released in early September 2019 and will come into effect on 1 January 2020.

Incoterms 2020 reflects the ever-changing nature of today's international trade system. Over the course of the drafting process of Incoterms 2020, several revisions were made to make sure that the Incoterms rules clearly and accurately reflect present-day trade practices. From early September 2019, users of the Incoterms rules will be able to adapt, prepare and train their businesses for 1 January 2020, when Incoterms 2020 will come into effect.

iccwbo.org



BEC Scam Flyer to circulate around your office

Please download and print our Business E-Mail Compromise (BEC) Scam flyer and circulate it around your office. The flyer can be found in the Library page of our Members Area.

We regularly remind Members to be aware and extra cautious of BEC, the sophisticated scam whereby criminals compromise legitimate business e-mail accounts through social engineering or computer intrusion techniques to conduct unauthorized transfers of funds, normally into a 'new' bank account.

WHO IS LIABLE?

We understand the frustration involved if a company becomes a victim and that huge losses can be suffered, which can cause arguments regarding who is liable.

Personally, I feel the banks should be taking more responsibility, or at least they should be working harder to prevent these cases.

However, the company who fell victim should consider itself liable for the damage as it has (albeit unknowingly) transferred and authorised the payment of funds to the criminals. Therefore, the company who transferred the money is liable for the loss. It is extremely important to ensure that your business insurance policy covers BEC scams, including other potential hacking and phishing scams.

TAKE ACTION TODAY

We urge Members to be extra cautious when transferring funds and if you are informed that the bank details of a company has changed, please telephone the management of the company for clarification.

The UFO Head Office suggests that you review your payment procedures and ensure you have verification steps in place to monitor payments. If it is a considerable sum, you could send a small amount first and then check they have received it before paying the balance.

Unfortunately, as much as we

would like to assist, the UFO Head Office is powerless over these scams and any cases must be reported immediately to the police as it is a criminal matter.

Did you know that more than 2 million cyber incidents in 2018 created \$45 billion in losses? You can read more here:

www.helpnetsecurity.com/2019/07/11/losses-cyber-incidents-2018/

Finally, please check that the online security of your systems is at the maximum, including updated firewall and anti-virus software.

www.ufofreight.com



Gabriel NGUEGAUM
CEO
Project & Operations Manager



Mohamed MOUARISE
HR Director



Nathalie TCHUJIO
Operations Supervisor



Mirene KENGE
African Coordinator



Alexis NGOUNOU
Business & Sales Developer



A welcome new addition to the UFO family in Cameroon



We are pleased to welcome a member in Cameroon – Transinor Ltd. They are located in Douala and almost 20 years old (established in 2000). CEO, Gabriel Nguegaum says they are joining UFO "...to have reliable partners around the world, to assist & help UFO partners for mutual profits and to increase our business". The company are members of FIATA and SYNAUTRATRA (National Union of Transport Auxiliary and Transit).

Gabriel continues: "Transinor is a complete freight forwarding company with experienced, highly-qualified, motivated, responsive and multilingual staff ready to provide information and advice to our partners and customers as well as a completely personalised service by carefully handling every aspect of any requirements."

"Our expert services include sea (FCL & LCL), air & land freight, bundling & unbundling, customs clearance, warehousing & distribution, documentation, import & export, door-to-door, tracking and supplier & buyer research. We are also capable of handling perishable goods and live animals."

A welcome new addition to the UFO family in Africa!

www.transinorltd.com



INTEGRA MARINE & FREIGHT SERVICES N.V.

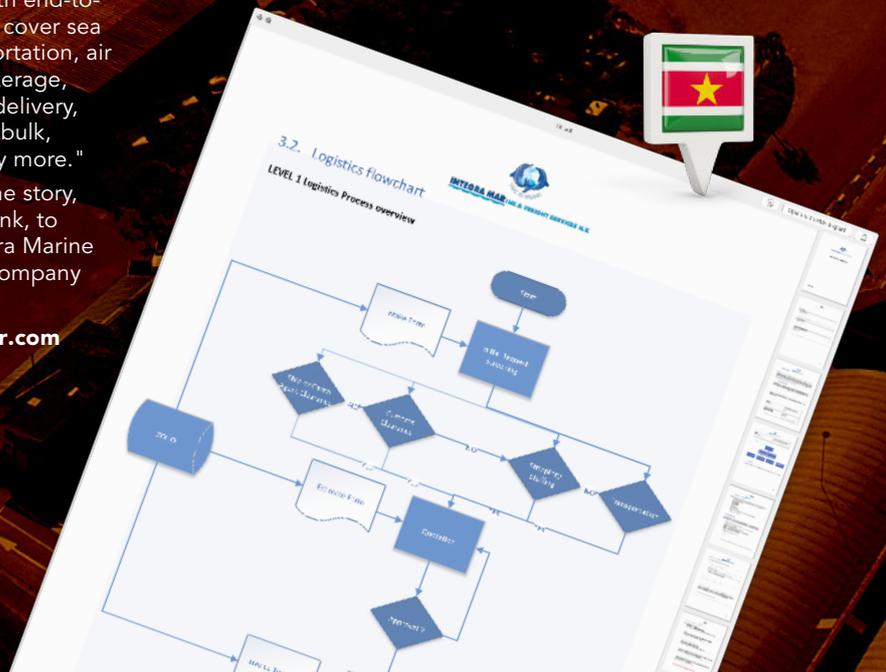
End-to-End solutions from Integra Mar in Suriname

We are pleased to announce representation in Suriname with Integra Marine & Freight Services N.V. They have offices in Paramaribo and offer a wide range of logistics solutions and services. The company are ISO 9001:2015, ISO 14001:2015, ISO 45001 and OHSAS18001 certified.

Cliff Jagroep (Director):
"Integra Marine and Freight Services was founded in 1995 and is working in a professional office conveniently located near the port, container terminal and customs offices. We operate a bonded warehouse on the premises of our office, offering the possibility to handle consolidated import cargo. We represent and handle major shipping lines at the port and are also well equipped to perform terminal operations for special project cargo, breakbulk and containers."

"We are one of Suriname's leading complete logistics service providers with end-to-end solutions which cover sea freight, road transportation, air freight, custom brokerage, warehousing, door delivery, project cargo, breakbulk, containers and many more."
Please visit the online story, where you'll find a link, to download the Integra Marine & Freight Services company profile PDF.

www.integramar.com



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The International Federation of Freight Forwarders Associations (FIATA), with the South African Association of Freight Forwarders (SAAFF), is pleased to announce that the 2019 World Congress will take place in Cape Town, South Africa from 1 to 5 October 2019.

- FIATA SAFARI
- CONGRESS GOLF
- DAY TOURS
- ACCOMMODATION

FIATA World Congress 2019 Organiser:
T +27 (0)21 683 2934 E info@fiata2019.org
www.fiata2019.org

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TO EXHIBIT CONTACT
Janish Jafri
M: +91 9999686007
E: janish.jafri@reedmanch.com



Experts Logistic Services with export of luxury cars from Qatar

Experts Logistic Services have recently exported luxury cars from Qatar to the UK by FCL service.

Experts Logistic Services handled the careful loading of the cars in containers, lashing, delivery to port and coordination with the consignee regarding the shipments arrival at Felixstowe Port in the UK.

Experts Logistic Services were established in 1999 and have been our UFO member in Qatar since 2006. They offer a full range of personalised freight forwarding and logistics services.

www.expertslogistic.com



Soguifret share appreciative comments from satisfied clients

Soguifret have been our UFO members in Guinea since 2003 and they are experts in freight forwarding, packing and moving.

They are pleased to share the below recent appreciative comments from their satisfied clients showing the professional approach and reliable services provided by the Soguifret team.

- Excellent! On time, very efficient and friendly. Thank you to all!
- Very well done. Fast, efficient and careful.
- Many thanks for the personal belongings delivered to Abidjan. Thanks to your team for the quality work and promptness.
- We are very satisfied with the packing our 10 parcels.

Photographed is the Soguifret team handling a delivery for the French Embassy in Guinea.

www.soguifret.com



Green Channel & Asia Transportation work together to handle project cargo

Green Channel Forwarders (UFO India) have recently worked with Asia Transportation (UFO Taiwan) to handle some project cargo.

The business was generated by Green Channel and executed jointly with Asia Transportation. The shipment consisted of two pieces of project cargo weighing 27mtn and 15mtn.

The cargo required careful loading in Taiwan and unloading in

Mumbai in India where Green Channel also arranged the customs clearance and transportation to the final destination in Pune.

Thanks to the expertise and experience of Green Channel and Asia Transportation, the cargo was delivered on time and in perfect condition.

www.greenchannellogistics.com

Cross Ocean Freight Logistics deliver 30tn transformer



Cross Ocean Freight Logistics (UFO Fiji) have recently handled the customs clearance and delivery of a 30tn transformer as pictured.

The transformer was delivered to Energy Fiji Ltd, one of the biggest power suppliers in country.

The whole operation was handled carefully, smartly and safely by the Cross Ocean Freight Logistics team in Lautoka to the client's satisfaction.

"Cross Ocean Freight Logistics offers import and export services by sea and air and you can be assured that your cargo and business is in good hands with our experienced and knowledgeable team."



www.coflogistics.com

BOOK BY 28TH JUNE 2019 TO SAVE £300 • BOOK BY 30TH SEPTEMBER 2019 TO SAVE £100

Smi Group Proudly Presents the 3rd Annual...

MARITIME INFORMATION WARFARE 18TH - 19TH NOV 2019

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Copthorne Tara Hotel, London, United Kingdom.

CONFERENCE CHAIRMAN:
 Vice Admiral (Ret'd) Duncan Potts CB, Former Director General, Joint Force Development, Joint Forces Command

MILITARY AND GOVERNMENT EXPERTS INCLUDE:
 Commodore Ian Annett, Assistant Chief of Staff Information Warfare and Chief Information Officer, Royal Navy
 Captain Matthew McGenigle, Commodore, Littoral Combat Ship Squadron One, US Navy
 Captain Timothy Urelin, Operations Intelligence, NATO MARCOM
 Captain Alfred Turner, Joint Military Operations Specialist, Naval War College, US Navy
 Commander Lee Allinson, Directorate of Naval Requirements & Communications, Information Systems and Cyber, Royal Canadian Navy

Commander Juan José Nieto Conde, SCOMBA Technical Director, Spanish Ministry of Defence
 Commander Miguel Bessa Pacheco, Head of Intelligence Division, Portuguese Navy
 Commander Anabela Gabelone, Program Manager - Research Development, NATO STO-CMRE - Centre for Maritime Research and Experimentation
 Mr Bruno Bender, Information and technology Consultant on the RIFAN system, Former French Ministry of Defence, GICAN
 Professor Richard Crowell, Joint Military Operations Specialist, Naval War College, US Navy
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New Delhi, India, 25th-27th Nov 2019

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BEIJING

20TH ANNIVERSARY NETWORK MEETING 2020

19-21 APRIL 2020

Since initiating market reforms in 1978, China's GDP growth has averaged nearly 10% a year, the fastest sustained expansion by a major economy in history. With a history stretching back 3,000 years, China's capital is among the most exciting cities to hold our meeting as we celebrate our organisation's 20th Anniversary (UFO was born on 6 April 2000).

Sunday 19 April 2020

07:30 – 13:00 Mutianyu Great Wall Tour

16:50 – 21.30 Golden Mask Show & Dinner

Monday 20 April 2020

09:30 – 17:00 1-2-1 Meetings

19:00 – 22:00 Gala Dinner with Band

Tuesday 21 April 2020

09:30 – 17:00 1-2-1 Meetings

Therefore, we are delighted to announce that the 2020 Meeting will be held from 19-21 April 2020 at the InterContinental Beijing Sanlitun, just 22 km from the international airport and with the best of Beijing's western-style dining, bars and nightlife literally on its doorstep.

We have an exciting schedule planned with an optional tour on Sunday morning to the Mutianyu Great Wall, which has breath-taking scenery but less tourists – perfect! Once there you can take a ride in a cable car, chairlift or toboggan. We will arrive back at the hotel at 13:00 so that you can have lunch at your leisure.

We have arranged a fantastic start to our main event, with a change from our usual schedule. We will all meet at 16:45 on Sunday and leave the hotel together to watch the famous Golden Mask Dynasty Show from the best seats in the theatre. Have you seen the reviews on TripAdvisor? It is a must-see! Then we will go to Si Ji Min Fu, a highly acclaimed Peking duck restaurant (vegetarian dishes also available). We will return back to the hotel by 21:30 so that you can carry on your evening at the nearby bars or recover from jetlag in the comfort of your room.

On Monday, we will open the meeting doors at 09:00 for a prompt 09:30 start. During the 1-2-1 meetings, delegates can highlight their specialist areas, discuss cross trade, existing and new business as well as information regarding their country's regulations and requirements.

In the evening, we will regroup at 19:00 for a fantastic Gala Dinner with a live band and will hold our 2020 Award Ceremony. We will enjoy a Chinese/Western buffet dinner with an open bar of wine, beer, orange juice and soft drinks. We look forward to our Biennial conga dance, which started in 2009 in Cambodia!



Company news update from **Bibby International Logistics**

Bibby International Logistics (member in the UK since 2002) are pleased to share some of their recent company news.

General Manager, Tim McFarland: "We are pleased to announce that, after nearly a year of preparation, guidance and advice, a charity shipment consisting of one full container of over 10,000 library books to an educational charity in Kiambu, Kenya is progressing. Paul Kenny at the 'Change a Child's Life' charity has painstakingly collected and catalogued all of these books over the last 12 months and they were finally delivered to Bibby Distribution in Bury for export sea freight packing. The consignment will now be delivered to the newly constructed library by our UFO Kenya member, Intrasped Arcpro."

provide ongoing services to IWS Procurement which involves the import of full containers of towelling (which is used in various industries) from Singapore (via UFO Singapore member, KMS Logistics) and Pakistan to the UK. The containers are then deconsolidated, sorted and packed for outward LCL deliveries throughout the UK in accordance with the client's instructions. This ongoing service has been honed over time and is a good example of top level services being provided to clients using UFO partners."

"In staff news, Rebecca Petchey (formerly Donnelly) has now returned to work on a part-time basis after her marriage

"We are also continuing to

BIBBY
INTERNATIONAL LOGISTICS



to Robert and the birth of their son, Theo while Stacey Page is currently on maternity leave after giving birth to her lovely daughter who Stacey, and her partner Lee, have named Isla."

www.bibbyinternational.com, www.intraspedarcpro.com, www.kmslog.com.sg

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- The issue of hydrogen containment - Olav Hansen, Senior Principal Consultant Lloyd's Register
- Future Availability of Compliant Product - Michael Green, Global Technical Manager, Intertek ShipCare
- HyMeth Ship - Igor Sauperl, Project Coordinator, HyMeth Ship
- MAN B&W Dual Fuel Engines - Kjeld Aabo, MAN ES
- Assessment of ammonia as an alternative fuel in shipping - Christos Chryssakis, Business Development Manager, DNV GL
- Safe, efficient and reliable floating pipelines - Paul Flaherty, Director, Fleet and Technical Operations, Navigator Gas

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Skyrace International are delivering project cargo in Nigeria

Skyrace International Freight Forwarders in Nigeria are handling the custom clearance and delivery of around 500+ containers of project cargo for the Dangote Petroleum Refinery & Petrochemical in Lekki Free Zone, Lagos.

Skyrace Managing Director & CEO, Mr. Kunle Omisore Thomas and General Manager, Mr. Ayoola Gideon Sunday received two representatives from India to finalise the contractual agreement and the project started with the operation team at Skyrace handling the delivery of almost 100 x 40ft containers within a couple of months.

Skyrace would like to take the opportunity to give kudos to their operation team who make the company among the highest rated freight forwarders in Nigeria. The traffic congestion and the chaotic traffic situation at the sea port in Lagos proved challenging but Skyrace delivered within the stipulated time.

"As one of the leading freight forwarding companies in Nigeria, Skyrace has made a great impact and are fully capable of handling any kind of shipment. We provide the most cost-effective services in air & sea freight, custom brokerage, haulage, project cargo and warehousing."

"To all of us at Skyrace, dedication makes the difference!"

www.skyraceinternational.com



Wirtz Shipping in Belgium show their 2019 work so far

Wirtz Shipping in Belgium is a family company, owned and run by Didier Wirtz and founded in 1960. With a long history of handling freight forwarding and complex shipping projects, they ensure operations run as smoothly as planned.

They are very pleased to show some of their varied work from 2019 so far in this gallery, with more to be found in the online story.

Wirtz Shipping have been our expert UFO members in Belgium since 2004.

www.wirtz.be





Green Channel handle project cargo machinery in India

Recently, Green Channel Forwarders (UFO India) have handled the photographed project cargo machinery.

The machinery was customs cleared by Green Channel and then transported from Nhava Sheva Port to Jodhpur by road at a distance of 1,000km.

Green Channel Forwarders have been our member in India since 2002 and cover all major seaports and airports in the country.

www.greenchannellogistics.com



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25 years of Veslam Shipping and Manning!

Bulgarian members, Veslam Shipping and Manning are celebrating their 25th year in business!

Ivan Ivanov says: "We have been working since April 1994, so we are celebrating 25 years since Veslam first stepped into freight forwarding activities in the Bulgarian and worldwide market.

We would like to take the opportunity to thank all our partners and clients for trusting in our professional care and personal attendance to your shipments."

Congratulations to Veslam from the UFO Head Office on this impressive milestone!

www.veslam.com



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For Commercial and Exhibition Opportunities please contact Sam Cormack - Email: samc@scieu.net Phone: +44 (0)203 141 0526



More Information or Registration please contact Adamantia (Mado) Lampropoulou - Email: MLampropoulou@scieu.net Phone: +44 (0)203 141 0607

End-to-end services at **2A Logistics & Trading** in the **Ivory Coast**



2A Logistics & Trading SARL are new members representing the Ivory Coast! Located in Abidjan, they have a dynamic and experienced team, providing services tailored to requirements.

Joseph Ahossi (Managing Director & Owner) says: "2A Logistics & Trading (2ALT) provides an end-to-end service including air & ocean freight forwarding, global logistics, transport by road & rail, heavy lift, customs clearance, cargo delivery, storage, ship agency and container trading. We hold full vessel operation service licenses at both San Pedro and Abidjan and our team offers comprehensive local knowledge. Our reliable services mean our customers return to us each time they have business in the Ivory Coast!"

2ALT are appointed by their partner for the delivery of vessel spare parts and lubricant oil and a shipment of both commodities was recently received by air in Abidjan with the challenge of delivering the cargo to the vessel as soon as possible. The plane arrived in Abidjan at 2pm and 2ALT were able to complete the airport customs formalities, transport the cargo to the port for further customs and maritime police formalities and arrange a launch boat to deliver the urgent cargo to the vessel on the same day. A great job swiftly handled by 2ALT!

www.2alogistics-ci.com



Kiy Avia get certified to ship Live Animals by air

Kiy Avia Cargo in Ukraine recently received their certification for AVI transportation, enabling them to ship live animals by air.

You can view a copy of the certificate above, along with photos of some puppies – in the online story – which Kiy Avia Cargo have transported to Amsterdam in the Netherlands. Four pups were shipped in two containers and arrived at their new home safely and securely.

For any requirements, please contact Yuliya Yarmulska (Operations Manager at Kiy Avia Cargo) on moving@kiyavia.com.

We are sure the puppies are grateful to Kiy Avia Cargo for a smooth journey!

Kiy Avia Cargo move batch of paintings from Ukraine to Singapore

Ukraine members, Kiy Avia Cargo have recently handled the transportation of a batch of paintings to Singapore.

Operations Manager at Kiy Avia Cargo, Yuliya Yarmulska explains: "Our company regularly deals with the transportation of paintings with the usual amount from 1 to 5 as a batch, but we recently handled a shipment of 23 paintings in one crate as well as a sculpture in a separate crate. The paintings were framed and we had to make special crating and ensure they were secure inside."



The shipment was destined to Singapore and as we have no direct flights there, unloading and loading at a transit airport was inevitable which had to be taken into consideration. The crate was made of plywood with each painting wrapped up in stretch film and separated by corrugated paper and additionally packed by foam plastic on the bottom, top and each side. Due to the required procedures for inspecting works of art by culturologists, the crate had to be packed at the airport."

"In conclusion, the most challenging part was the packing which was successfully done and the shipment reached its destination without damage and on time. We also received the best comments we could hope for from our customer – that they will be back to use our services again!"

www.cargo-ukraine.com



Green Channel with transportation of project cargo in India

Green Channel Forwarders have handled the transportation and customs clearance of the photographed project cargo shipment in India.

Chairman & Managing Director at Green Channel, Murlu comments: "After completing the export custom formalities and arranging the unloading at Mumbai Port, we transported the cargo to its final destination. The cargo is lifting machinery for a wind mill turbine project."

The shipment was successfully delivered thanks to the reliable expertise of Green Channel Forwarders.

www.greenchannellogistics.com



H & M Air Cargo handles another delicate shipment of veterinary vaccines

H & M Air Cargo, our member in Argentina since 2009, recently handled another delicate air shipment of perishable veterinary vaccines.

The cargo was moved from Buenos Aires in Argentina to La Paz (LPB) in Bolivia for the Panamerican Health Organisation and the Health Ministry of Bolivia.

Cargo Manager at H & M Air Cargo, Andres Antinori says: "The shipment consisted of 325 boxes at 11,422kgs and as there are no flights direct to LPB for such a big shipment, we moved it with BOA Airlines to Santa Cruz (SRZ) and then chartered a TAB (Transporte Aereo Boliviano) freighter from SRZ to LPB. The TAB freighter was waiting for the cargo at the airport which was quickly transferred meaning the cargo was at the final destination around 7 hours after the departure from Buenos Aires."

The photos show the transshipment in Santa Cruz.

www.hymaircargo.com.ar



UFO Foundation: Fundraising

Botswana event raised funds for **Sentebale**, in support of young people affected by HIV



As UFO's 18th Network Meeting took place from 28-30 April 2019 at The Grand Palm Resort in Botswana, we chose to support Sentebale, a charity founded in 2006 by Prince Harry and Prince Seeso, to support children and young people affected by HIV in southern Africa.

Sentebale's flagship programme takes the form of monthly Saturday clubs and residential weeklong camps, which help children to accept their HIV status amongst peers in safe environment, addressing their mental health and wellbeing, improving their adherence to medication and allowing them to lead healthy, happy lives.

In 2017, Sentebale launched its Let Youth Lead

advocacy programme, aimed at encouraging all youth in sub-Saharan Africa to know and manage their HIV status by 2020.

The charity also provides vulnerable children throughout Lesotho with bursaries to enable them to achieve their secondary education, and grants to community-led organisations caring for the needs of orphans and vulnerable children.



SENTEBALE'S WEBSITE SAYS:

"We help the most vulnerable children in Lesotho and Botswana get the support they need to lead healthy and productive lives. Sentebale works with local grassroots organisations to help these children – the victims of extreme poverty and the HIV/AIDS epidemic. Together, we're making a big difference to these children's lives. We can do even more with your help."

PREVIOUS YEARS



2018: SOS Children's Villages

Our 17th Meeting raised US \$1400 for the SOS Children's Village, which started in Da Nang in 1993. It offers a family strengthening programme to surrounding communities.



2017: Rescue at Sea Appeal

Members at our 2017 Meeting raised £1550, for the Rescue at Sea Appeal, run by Save the Children, and the amount was increased to £2000 by the UFO Head Office.



2016: Tanzania Diabetes Association

Headquartered at Muhimbili National Hospital, Dar es Salaam and supports 30 Type 1 Diabetes clinics throughout the country. \$3000 raised.



2016: The Dream Trust

UFO President/C.E.O., Rachel Humphrey, together with her two friends, Jane and Tania raised over £4000 by abseiling 100m down the Spinnaker Tower in Portsmouth, UK for The Dream Trust.



2015: Nepal Earthquake Relief

UFO Head Office collected clothes, blankets, torches, toiletries, sleeping bags, sanitisers and toys from the local community, and sent them to where needed.



2015: Doctors Without Borders (MSF)

At our 2015 Network Meeting, we raised US \$2360 (£1585) towards Doctors without Borders work, in response to the Ebola outbreak.



2014: The Dream Trust

From 2012-2014, we raised over \$7800 for The Dream Trust in India. The main object of the Trust is to help poor children with Type 1 Diabetes as most Indians are not medically insured.



2012: Luke's Beach Wheelchair

Over \$1200 Raised via Dreams Come True. UFO raised funds towards the cost of a dream for a 9 year old boy called Luke, who has Spina Bifida and Hydrocephalus.



2010: Sala Tessa School

Sponsored Zorb raised \$4300 for the Sala Tessa School in Cambodia, so that the school were able to buy new tables and chairs and provide each of the children with a school uniform.



2009: Kings Way Education

US \$3,320 was generously raised by a raffle, at our 2009 Meeting, in Cambodia, which paid for school fees, for two students, for two years.



2008: St Euphrasia's Girls Home

UFO Members generously raised over \$2500, by a raffle held at our 200 General Meeting in Cancun for St Euphrasia's Girls Home in Sri Lanka.



2007: Lagos General Hospital

Over \$1500 raised, from a Sponsored Walk, for a Bore Hole. With help from the late Oluwole Adeyemi (Broadline) who raised funds for local causes, inc. the Hospital.

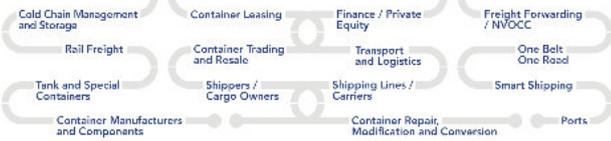


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