**JUNE** 2023

# eMAGAZINE



## UNIVERSAL FREIGHT ORGANISATION

## **NEWS & UPDATES**

### **ABOUT UFO**

UFO is an ISO 9001 (Quality Management) and ISO 14001 (Environmental Management) certified association built on a foundation of mutual trust, shared knowledge, experience and resources to help each Member company grow their business by either referring one another or doing business directly with one another. With 104 independent freight forwarders located in 95+ countries, we are proud to have maintained our 'One Member per Country' policy (with the exception of USA and China), making us one of the only remaining exclusive freight forwarder networks in the world.

### **MEETING HUB**

Good communication is extremely important which is why UFO has invested in a bespoke Meeting Hub where our Members can connect virtually using the platforms that have now become an essential part of daily life including Zoom, Google Meet, Skype, and WhatsApp. Watch this video to see how the system works:

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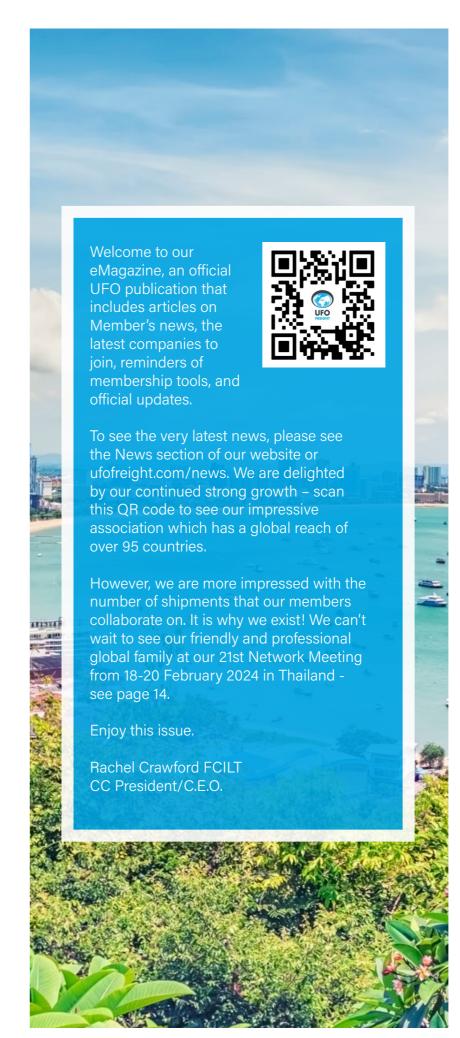
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Cover: Green Channel India Handle Clearance Project for Envision Wind Power

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# OVER \$5000 RAISED FOR INSULIN DEPENDENT CHILDREN IN INDIA

The main object of **The Dream Trust** is to help poor children with Type 1 Diabetes. This project of sponsoring children was conceived after Founder, Dr Sharad experienced two shocking incidents of losing diabetic girls due to their parents stopping their insulin as they simply could not afford it any longer.

£200 covers a child's insulin needs for a year – a small price to potentially save a child's life and to give such huge relief to a family.

UFO President, Rachel Crawford said "I personally visited the Dream Trust in Nagpur 10 years ago and met my sponsored children. I plan to go back next year and see them again. Dr Sharad and his team carry out incredibly inspiring work and I really appreciate our Members helping to support this fantastic cause."

## AN INTERVIEW WITH ANDRÉS FROM HM CARGO



**HM Cargo** are members in **Argentina** and have been involved with the UFO family since **October 2009**.

HM Cargo was founded in 1982 by partners which all held managerial posts within British Caledonian Airways. They are a medium-sized company with permanent staff at Ezeiza Airport and Buenos Aires port terminals 365 days a year.

The following is an interview with Cargo Manager, Andrés Antinori.

#### 1. When was your company established?

"Our company was established in 1982."

#### 2. How did you first (personally) get into the freight industry?

"I started out at HM in 1993 when I was 18 years old... 30 years on and I'm still here!"

#### 3. Is your business mainly import or export?

"Mainly import, though we export by air, sea and land and use multimodal solutions to the advantage of both."

#### 4. Do you specialise in a specific area or type of movement?

"As a veteran freight forwarder, we handle all kinds of movements comfortably."

#### 5. What are the current trends that you see in transportation?

"Currently, I see continuous growth and hope to be a part of that."

#### 6. What is your favourite film/series?

"My favourites are the Star Wars film series."

#### 7. If you could travel anywhere, where would you go and why?

"I would love to travel to the Caribbean Islands."

#### 8. What is a skill you'd like to learn and why?

"I am interested in new data technologies and what these innovations can mean for our industry."

We kindly thank Wilson for his thoughtful answers and his time.



# GLOBAL OFFSHORE WIND

14–15 June 2023 ExCeL London

The largest dedicated offshore wind event in the UK is returning to London. Don't miss 6 streams of content, 250+ expert speakers, 180+ exhibitors and so much more!

#### #RUKGOW23







# NEW AFRICA CARGO FREIGHTERS RECOVER CRASHED CESSNA PARTS

**New Africa Cargo Freighters**, our members from **Uganda**, are pleased to report the successful loading and shipping of aircraft parts from the **Entebbe Hangar** to the **United States**. The Cessna aircraft in question overran its intended runway after attempting a landing at Bor Airport, South Sudan. It careened through the bush with its nose and the landing gear of the craft collapsing in the process, causing additional damage to its engine and propeller.

Thankfully, all passengers and crew were evacuated from this crash safely.

New Africa Cargo Freighters were tasked with recovering the Cessna parts and delivering them back to the manufacturer for assessment and repair.

The entirety of the cargo, including its spare parts, weighed **approximately 5 tons** with measured dimensions of **11.0 (L) x 2.35 (W) x (H) 1.39 meters**.

"We gratefully received this job from fellow UFO member Intraspeed Arcpro in Kenya."

Logistics has a wider benefit to both the public and private sectors. Even though the government has been the dominant actor in the logistics sector, the move to incorporate the private sector in the development of different infrastructural projects is a step in the right direction.

- H.E. Sahlework Zewdie (President - Federal Democratic Republic of Ethiopia)



Ethiopia's population is expected to reach 126 million by 2025. With an average GDP of 7%+ in the last decade, Ethiopia is one of the world's fastest growing economies. The country is still in its early stages of a demographic transition with a high dependency ratio of 78.8% and a working age population of 53.6%. This kind of sizeable growth requires sizeable support to achieve its aimed milestone. One of the areas that the government has focus in terms of improvement – Transportation in general including Air, Sea, Land and Rail.

Investment in transport construction in Africa set to reach US\$ 75bn by 2025 and Ethiopia certainly is among the top countries to gain massive share of the same.

We have been witnessing the reforms for the last half a decade and at the upcoming 8<sup>th</sup> Edition East Africa Transport and Infrastructure conference, we shall see a congregation of public and private sector experts who are part of the ongoing development from Ethiopia as well as other African countries and rest of the world.

#### Highlights of the Program

- East Africa Transport Infrastructure Development
- Port of Djibouti: Connecting Africa, Asia and Europe
- Tanzania: Implementation Strategy of the Transport Policy of 2011-2025
- Cable cars and Ropeways Prospects in East Africa
- Promoting Sustainable Transport Solutions for East African Cities

#### Supporting Partner



For more detail contact: Marketing Team | marketing@bricsaconsulting.com

## GREEN CHANNEL INDIA HANDLE CLEARANCE PROJECT FOR ENVISION WIND POWER

UFO member in India, **Green Channel Forwarders** are pleased to share the report of a large clearance project they handled from November to December, involving windmills as the main commodity.

There were a total **388 shipments** cleared, and an approximate gross weight across these shipments of **26,993 MT**.

This job was assigned to Green Channel by Envision Wind Power Technologies, and they covered customs clearance for their client.

All cargo was successfully and swiftly cleared thanks to the due diligence of all teams involved.



# AN INTERVIEW WITH WILSON FROM DOUBLE STAR LOGISTICS



Double Star Logistics are long-standing members in Brazil and have been with the UFO family since November 2005.

Double Star Logistics boast solid experience in project cargo and heavy lift shipments and their specialist team have developed state-of-the-art logistic solutions, individual management control and follow up systems to ensure complete customer satisfaction.

The following is an interview with Managing Director, Wilson Braun.

#### 1. When was your company established?

"Double Star Logistics was founded in April of 1998."

#### 2. When did you first (personally) get into the freight industry?

"My first experience with the industry came in March, 1974."

#### 3. Is your business mainly import or export?

"We handle both imports and exports."

#### 4. Do you specialise in a specific area or type of movement?

"As a veteran freight forwarder, we handle all kinds of movements comfortably."

#### 5. What are the current trends that you see in transportation?

"Currently, I see continuous growth and hope to be a part of that."

#### 6. What is your favourite film/series?

"My favourites are the Star Wars film series."

#### 7. If you could travel anywhere, where would you go and why?

"I would love to travel to the Caribbean Islands."

#### 8. What is a skill you'd like to learn and why?

"I am interested in new data technologies and what these innovations can mean for our industry."

We kindly thank Wilson for his thoughtful answers and his time.



Above is a photo of one of their many impressive projects. Click **here** to see more details.

# AN INTERVIEW WITH CHANDAR FROM CROSS OCEAN FREIGHT LOGISTICS



Cross Ocean Freight Logistics are members in Fiji and have been involved with the UFO family since March 2017.

Cross Ocean Freight Logistics are located in Lautoka, with additional branch offices in Suva and Nadi. The main services of the family-owned company include international freight forwarding by ocean and air, customs brokerage, door-to-door deliveries and household removals.

The following is an interview with Managing Director, **Chandar Narayan**.

#### 1. When was your company established?

"We were established in 2013."

#### 2. How did you first (personally) get into the freight industry?

"I started out in the industry working for Motibhai Group as a customs clerk. After this, I joined Gibson Freight in '95 as their Export Supervisor. My interest was built from here and I worked with many different freight companies in Fiji, until I opened my own company in 2013."

#### 3. Is your business mainly import or export?

"Our company covers both import and export operations, as well as customs brokerage for all three ports on Fiji's islands."

#### 4. Do you specialise in a specific area or type of movement?

"Our specialty is in international air & sea freight forwarding, and also in customs clearance."

#### 5. What are the current trends that you see in transportation?

"We have noticed, particularly of sea transportation, that the price of freight has rocketed. Furthermore, we've also faced challenges with air freight routing & pricing."

#### 6. What is your favourite film/series?

"Paathan, a Hindi movie!"

#### 7. If you could travel anywhere, where would you go and why?

"I'd like to visit Australia; it's a good place with friendly people and we've had some great business there!"

#### 8. What is a skill you'd like to learn and why?

"I am keen to grow as a customs broker and am grateful that everyday I am able to learn new things in new ways."

We thank Chandar for his time and thoughtful answers to our questions.



To learn more about Cross Ocean Freight Logistics, please visit their website at coflogistics.com









## 2024 NETWORK MEETING

A stunning beach destination perched on Thailand's eastern Gulf coast and just 90 minutes from Suvarnabhumi Airport in Bangkok, makes Pattaya perfect for our 21st global gathering.

#### **REGISTRATION**



#### **OUR SCHEDULE INCLUDES**



Welcome Dinner Grand Pool Rooftop



1-2-1 Meetings Royal Summit Chamber



Group Dinner + DJ Sky Aquarium Infini Pool

**18-20 February 2024** Royal Cliff Hotel Group Pattaya

Please go to **ufomeetinghub.com** for more information.