

ISSUE 100

SEPTEMBER 2024

# eMAGAZINE





# UNIVERSAL FREIGHT ORGANISATION

## NEWS & UPDATES

### ABOUT UFO

UFO is an ISO 9001 (Quality Management) and ISO 14001 (Environmental Management) certified association built on a foundation of mutual trust, shared knowledge, experience and resources to help each Member company grow their business by either referring one another or doing business directly with one another. With 110+ independent freight forwarders located in 95+ countries, we are proud to be an exclusive network with a 'Two Members per Country' policy (with the exception of UAE, USA, and China).

### MEETING HUB

Good communication is extremely important which is why UFO has invested in a bespoke Meeting Hub where our Members can connect virtually using the platforms that have now become an essential part of daily life including Zoom, Google Meet, Skype, and WhatsApp. Watch **this video** to see how the system works.

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Cover: Green Channel India Report ODC Shipment to China

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The UFO Team  
From left: Tom, Judith, George,  
Rachel, Sam, Wendy

#### MEMBER SUPPORT

Judith manages the network on a day-to-day basis, assisted by Wendy. Together they ensure that all systems are up-to-date and are the first stop for any Member queries. In addition, they also secure collaborations with the **world's top industry exhibitions**.

#### RECRUITMENT

Sam manages membership recruitment, selecting companies who will become active Members. His current aim is to expand our global coverage filling our **vacant territories** and emerging markets.

#### EVENTS

Judith and Wendy organise and supports Rachel at our **Network Meetings** from sourcing locations to managing the registration process.

#### NEWS DESK

Sam runs our **News Desk**, publishing our **online articles**, and also manages the company social media including **X** and **LinkedIn**.

#### PUBLICATIONS

George is responsible for the production of our **colourful eMagazines** (packed with Members news!) and all brochures, marketing and sales material available to Members.



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## AGORA SHIPPING & LOGISTICS - A RELIABLE PARTNER IN CENTRAL AFRICA

**Agora Shipping & Logistics** are new UFO members in **Cameroon, Chad** and the **Central African Republic**! The company is 15 years old and located in Douala, Yaoundé, N'Djamena and Bangui.

Managing Director, Yves Hypolithe Hiol says; "Agora Shipping & Logistics offer **reliable, secure and fast freight forwarding services** that are customised to requirements. We are specialised in integrated and innovative solutions for national & international transport, seafreight, airfreight, project logistics and customs."

**"Agora Shipping & Logistics is your reliable partner in Central Africa!"**

*The extensive list of services provided by Agora includes road transport, seafreight, airfreight, chartering, project cargo & exceptional transport, customs brokerage & clearance, packaging & labelling, cargo insurance, supply chain management, logistics contracts, pharma & perishable cargo, courier & parcels and international relocation.*

## TAILOR-MADE FORWARDING SOLUTIONS FROM PROJECTCARGO LDA

We are pleased to approve **PROJECTCARGO Lda** as new UFO members in **Portugal**. The company have always achieved great results in their primary focus of handling project cargo so they spread their business activities to include the handling of general cargo including FCL & LCL and FTL & LTL.

"PROJECTCARGO is a freight forwarding company with a specialisation in the transport of oversized and heavy cargo. Our conventional cargo services also match the **meticulous analysis and careful planning** we give to the handling of challenging projects.

The vast experience of our team allow us to be prepared for **efficient multimodal cargo transport with tailor-made solutions.**"

*The UFO Head Office wishes a warm welcome to the Management Team at PROJECTCARGO, **Romeu Gomes** and **João Ribeiro**.*





# LOCAL EXPERTISE IN BRAZIL WITH EURO CARGO EXPRESS



We are pleased to report **Euro Cargo Express** are now members in **Brazil**, extending their current membership in the **USA** and **Italy**. They have excellent local expertise in Brazil and are IATA registered.

The company's services include air freight, ocean freight, trucking & ground services, warehousing & distribution, customs brokerage and supply chain management.

*"Euro Cargo Express is built on providing **custom solutions** with peace of mind, spearheading **innovative services** and ensuring **efficient service delivery**. We have a track record of reliably handling cargo and supply chains, establishing confidence with integrity. This success is attributed to our dedicated management and teams who boast **diverse expertise** in logistics."*

As an **integrated logistics partner** and dynamic to the ever-changing market, we plan, control and implement effective systems to constantly improve the flow of cargo, documentation and information.

*Euro Cargo Express has experience in offering our services across a wide variety of industries including fashion, footwear & accessories, furniture & home decor, cosmetics & pharmaceuticals, machinery & spares, medical equipment, food & beverages, general cargo and many more."*

The UFO Head Office wishes a warm welcome to Samuel Faller, Executive Officer at Euro Cargo Express in Brazil.

# WELCOMING CTO WITH FIVE DECADES OF EXCELLENCE

We are pleased to welcome **CTO Global Logistics Italia** as new UFO members! Founded in **1974**, CTO is a long-standing brand of excellence in the international shipping industry.

With office locations in Milano, Prato and Padova, they offer complete freight forwarding services by air, ocean and road as well as project cargo, supply chain management and customs clearance.

*"No matter how big or small the requirements, through **expertise, flexibility, creativity and dedication**, our team is able to deliver **innovative tailor-made solutions**. From a small sample shipment to a large scale movement or supply chain management project."*

*"Throughout **five decades of operations**, CTO has been through many changes in global trade and have developed and adapted without losing our roots and traditions of passion to **quality, professionalism and efficiency**."*

*Although we are capable of handling any type of cargo, it is important to emphasize our great expertise in trade shows & global events, aerospace, pharma, luxury & fashion, government & defense, aid & relief, chemicals, food & perishables and automobiles."*

*"At CTO, your satisfaction is our passion!"*





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## A KNOWLEDGEABLE & INNOVATIVE TEAM AT 2020 LOGISTICS

We are pleased to announce **2020 Logistics** are new members in **South Africa**. The reliable and responsive company have offices Johannesburg and Cape Town with IATA and SAAFF accreditation. They have in-depth experience in freight forwarding & logistics with services including airfreight, seafreight, roadfreight, project cargo, customs, packing & crating and warehousing.

*"2020 Logistics is a global freight forwarding company based in Johannesburg, South Africa. Founded in 2020 by Bongani Ngulele with 20 years experience in global transport solutions and a passion to enhance freight forwarding partners and overall clients' experiences."*

Bongani says; "The price of success is hard work, dedication to the job at hand, and the determination to always apply the best of ourselves to any situation. Our aim is to **follow a forward-thinking**, proactive approach to all shipments thereby ensuring that all global freight forwarding challenges are effectively managed. At 2020 Logistics, we have a clear vision in mind – to ensure we do everything we can to move your business forward."

"Our **innovative, knowledgeable and professional team** strive for perfection and service excellence. We know how to do logistics well!"



## SPEED SPED COOPERATE WITH GLOBAL EDGE TO DELIVER MACHINERY

**Speed Sped '03** in Hungary are pleased to report a recently delivered shipment in cooperation with their fellow UFO member in Malta, **Global Edge Shipping**.

The special machines pictured in the gallery here were collected by Speed Sped from a **tight and restricted street in the middle of Budapest**. After the challenging collection, the machines were taken to the Speed Sped warehouse where they were wrapped and stored for a couple of days before careful loading for an LTL transport.

Leader of the Logistics Department at Speed Sped, **Gitta Varasdi-Mestyán** comments; *"We are always happy to participate in new projects with our UFO members! We are very pleased to have been able to help Global Edge Shipping with this project and we have already started our next project with them."*

*We hope to work on more projects with like this with UFO members because we believe that **'teamwork makes the dream work'!**"*

Paul Grech (General Manager at Global Edge Shipping) adds; *"The job was done to detail and our client was extremely satisfied. As always, an excellent service and on to the next one!"*



# UFO FRIENDS! CRONOS LOGISTICA VISIT ABM LOGISTICS IN PANAMA

At the UFO Head Office, we **love** to hear of our members visiting each other between our **Network Meetings!**

**Alberto Burgos**, General Manager at **ABM Logistics** in Panama is delighted to report a recent visit to their offices by **Karla Benavente** (Managing Director) and **Georg Schneider** (General Manager) from fellow UFO members in Chile, **Cronos Logistica**.

Alberto comments; "We had a very pleasant visit from Karla and Georg from Cronos Logistica. As well as interacting with ABM staff, we had a great meeting discussing business opportunities between Panama and Chile and encouraging our sales teams to increase prospective clients moving shipments on this route on a regular basis.

Thank you to Karla and Georg for visiting us - it was a pleasure!"



## HIGH QUALITY SERVICES FROM SOUTH MARINE MAROC

**South Marine Maroc are new UFO members!** Handling shipments throughout Morocco with offices in Agadir and Casablanca, the focused and efficient company are registered with **FIATA** as well as national associations, **AFFM** and **CGEM**.

Sales Manager, Youssef Oubahi comments; "We look forward to supporting UFO members with **high quality services** and introducing the network to South Marine Maroc".

"Thanks to the diversity of our services, we can offer **complete multimodal solutions** in compliance with deadline, quality and cost requirements and adapted to specific needs."

South Marine Maroc offers a complete range of freight forwarding and logistics services including:

- Sea Freight (LCL / FCL)
- Air Freight
- Road Freight (FTL / LTL)
- Container, Groupage & Conventional Transport
- Exceptional & Oversized Transport
- Industrial Projects
- Refrigerated Transport
- Transit
- Moving
- Customs Clearing
- Warehousing







# NMR LOGISTICS OFFER TOTAL COMMITMENT, CARE & EFFICIENCY

We are pleased to introduce **NMR Logistics** as new UFO members in **India**. They provide a range of freight forwarding solutions by sea, air and land as well as many other related services including multimodal transportation, customs clearance, warehousing, door-to-door deliveries, cargo consolidation and special equipment handling.

The reliable company hold several accreditations including **FIATA, FMC, FFAI** and **MTO**.

**Managing Director, Mr. S.K. Sharma** is a veteran of the logistics industry with almost 30 years of experience & expertise;

"NMR Logistics is a fast-growing and dynamic company specialised in providing comprehensive logistics services and solutions. We continuously strive to extend quality services in a **cost-effective, flexible and time-bound manner**.

Catering to **multi-industry clientele** with **total commitment, care and efficiency**, NMR Logistics offers a wide array of logistics services ranging from freight forwarding to custom clearance, warehousing to transportation and from multimodal door-to-door deliveries to customised, innovative solutions.

Our professional team are versatile in shipping operations and adept in customer management. The ability to plan, liaise and process shipments in a structured manner without losing focus is a hallmark of our success. We also maintain excellent business relations with shipping companies and airlines, enabling competitive freight rates and leverage to handle shipments smoothly."

*A warm welcome to NMR Logistics from the UFO Head Office!*

## TOTAL LOGISTICS SOLUTIONS AT SEARAIL

We are pleased to report new UFO membership in **Namibia** and **Botswana** with **SeaRail**. The reputable company provide **efficient, safe and cost effective** transport and logistics solutions among many other services and facilities. They are a wholly owned subsidiary of Botswana Railways and hold several regional certifications.

Their main services include freight forwarding, logistics & transportation, container & breakbulk handling, warehousing and customs clearance.

*"SeaRail offers freight forwarding solutions via sea, road, rail or air that are **tailored to meet requirements**. We have synergies with carriers across all modes of transport in order to negotiate the best possible price and most efficient way to move cargo effectively."*

*"SeaRail also operates a dry port facility adjacent to Nampont in Walvis Bay, Namibia, handling both containerised and breakbulk cargo. The dry port is a bonded facility at **36,200sqm** and features a container freight station, empty container park, reefer station, car terminal and general warehousing."*

**"We are total logistics solutions."**







# EUROGATE POLAND WELCOME NEW AIR DEPARTMENT MANAGER

**Eurogate Logistics in Poland** are delighted to welcome their new **Air Department Manager - Jakub Skierczynski**.

Jakub joins Eurogate Poland with a **wealth of experience and expertise** in the airfreight industry, having held various operational and managerial positions throughout his career.

*"With his extensive background in air operations, logistics processes, key account management, and customer project implementation, Jakub will play a key role in the development and success of the Eurogate Air Department."*

*In his new role, Jakub will be responsible for overseeing all air freight operations, with a focus on driving*

*efficiency, ensuring safety, and delivering exceptional service quality.*

*His professional preparation and enthusiasm are sure to benefit not only our company but also our valued customers and partners, including the UFO Members.*

*Please join us in extending a warm welcome to Jakub as he embarks on this exciting journey with us. We look forward to working together and achieving new heights of success under his leadership."*

**Jakub Skierczynski - Air Department Manager**  
E-mail: jakub.skierczynski@eurogate.pl  
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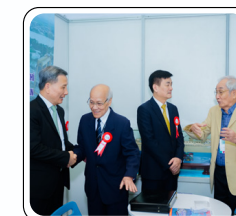
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# RELIABLE & EXPERIENCED FREIGHT FORWARDERS WITH EASTRONG

We are pleased to approve **Eastrong International Logistics** as new UFO members in **China**. Established in 2002, the company headquarters are in Shanghai with a network of offices across the country including Dalian, Foshan, Guangzhou, Ningbo, Qingdao, Shenzhen, Tianjin and Xiamen.

Eastrong are a **reliable freight forwarder with an experienced management team**. They are registered with many leading industry associations and hold numerous certifications including IATA CEIV Pharmaceutical Licenses and ISO.

Stephen Feng (President) says; "With **more than 20 years of freight forwarding experience**, Eastrong is committed to providing total logistics solutions, meeting needs with timely, efficient and flexible solutions. Our dedicated management and teams ensure quality, innovative services.

- Our **diverse ocean capabilities** guarantee we can effectively meet the logistics needs of any shipping requirements. We also serve as a booking agent for many famous shipping companies.

- The Eastrong **Integrated Logistics Management (ILM)** division is located in the Shanghai Lin-Gang Bonded Logistics Park with over **10,000sqm of bonded warehouse space** utilising Manhattan, the highly regarded professional WMS system, to manage the daily activities.
- Our **General Intermodal Transportation (GIT)** division provides dedicated **railway solutions** from China to Europe, Central Asia and ASEAN countries with many famous key customers.
- We offer strong professional experience in **pharma & healthcare logistics solutions** and hold the IATA CEIV Pharmaceutical License. We are also well-experienced and specialised in retail and furniture logistics and DG cargo.
- Eastrong is very strong in **project and special cargo** with a dedicated and knowledgeable team handling breakbulk, chartering, RORO and OOG regularly."

"Our reliable ocean, air and rail capacities allows us to create unique logistics solutions for the most complex challenges."



# INTEGRATED FORWARDING FROM INTERKON MITRA LOGISTIK

We are pleased to welcome **Interkon Mitra Logistik** as new members in **Indonesia** with offices in **Surabaya** and **Jakarta**.

Director, **Kartini Gozali** introduces the company; "Established in **2005**, we are an international freight forwarding company based in Surabaya and Jakarta covering all mode of transportations from and to Indonesia.

With an **expert and experienced team** fully specialised in freight forwarding, we can cater to any logistics requirements **effectively and efficiently**. As an integrated forwarder, we handle all kind of shipments with total care, ensuring not only special rates but also our personalised attention."

Interkon Mitra Logistik provides a variety of logistics services including ocean freight, air freight, trucking, consolidation, door-to-door, special equipment solutions, dangerous goods, customs brokerage and marine insurance.

"Almost 20 years of moving forward - providing excellent services and smooth deliveries."





## AN EXPERIENCED & DYNAMIC TEAM AT PANGEA

We are pleased to announce **PANGEA Shipping and Logistics** as new members in **Portugal**. The company have an experienced management team with complete knowledge and expertise in freight forwarding by air, sea, road & rail, project cargo, chartering, logistics operations, customs clearance and warehousing.

Managing Director, **António Tavares Barreto** says; "Based on an innovative operating model, PANGEA has an **experienced and dynamic team**, taking full advantage of the most advanced digital tools of the sector. A focus on integrated logistics allows us to offer **differentiated and innovative solutions** with an effective commitment to communication and customer service."

*"We carefully analyse solutions to meet the exact needs of each shipment, efficiently combining sea, road, air and rail transport requirements. Additionally, PANGEA has a department dedicated to project cargo logistics, with a capacity to adapt handling solutions to a wide variety of cargo."*

*Leveraging expertise in customs clearance, documentation, and route optimization, PANGEA ensures timely deliveries and cost-effective solutions."*

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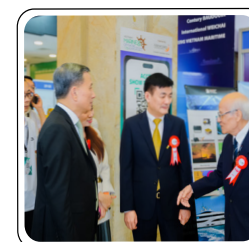
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# MCCALLUM CARGO FROM SRI LANKA VISIT DOUBLE STAR IN BRAZIL

Double Star Logistics in Brazil are pleased to report a visit to their offices, as well as Sao Paulo and Santos Ports, by **Heresh Fernando** and **Danushka Silva** from their fellow UFO members, McCallum Cargo in Sri Lanka.

The photo above shows Heresh and Danushka meeting with the Ocean Department Team at Double Star Logistics along with a valued client.

McCallum Cargo are developing **new business opportunities between Sri Lanka and Brazil** and the meetings were beneficial and fruitful. For any further information, please contact Heresh on [heresh@mccallum.lk](mailto:heresh@mccallum.lk).

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## GREEN CHANNEL FORWARDERS WITH BREAKBULK PROJECT IN INDIA

**Green Channel Forwarders in India** are pleased to report a recent **breakbulk** project handled for their customer, Northern Coal Fields Ltd.

They handled the **complete customs clearance and transportation** for the project which consisted of **162** pieces totalling **613mtn**.

Please see the gallery here for photos.



## UFO FRIENDS! TRANS PACIFIC VISIT APEX INTERNATIONAL IN OSAKA

**Steve Ko**, Managing Director of **Apex International in Japan** is pleased to share a recent visit to their Osaka office by **Verdi Madison Sjahleendra**, CEO of their UFO partners in **Indonesia**, **Trans Pacific International Logistics**.

*Verdi comments; "I was really happy to meet Steve and his team at their Osaka office! We exchanged several ideas over the meeting and closed with a really great Omakase lunch with the Apex Osaka team."*

The photo above shows Verdi from Trans Pacific on the left and Steve Ko from Apex International on the right.





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## GREEN CHANNEL INDIA REPORT ODC SHIPMENT TO CHINA

UFO members in **India**, **Green Channel Forwarders** report another successfully completed export shipment of over-dimensional cargo.

This shipment to **China** consisted of **7** packages totalling **42mtn** for their valued customer, GMM Pfadler.

Green Channel handled the complete transportation and customs clearance for the ODC shipment.

Please see the gallery here for photos.





## SEAMLESS GLOBAL LOGISTICS FROM ACCESS FREIGHT INTERNATIONAL

**Access Freight International** are new UFO members in **Nigeria**! They are over 15 years old and their main office is situated in **Lagos** with a knowledgeable, trustworthy and capable team.

They offer a thorough suite of quality logistics services including air freight, sea shipping, ground transportation, project cargo, perishable shipments, dangerous goods, personal effects, customs clearance and warehousing & distribution.

Ola Adedoyin (Managing Director) introduces the company; "At Access Freight International, we redefine logistics by blending innovation with quality.

Our **comprehensive range of services** encompasses every aspect of logistics and our approach is holistic, ensuring that every link is strong, efficient, and seamless.

Our dedication to enhancing the logistics experience is what truly sets us apart. Tailoring solutions to fit specific needs, we understand the challenges faced and we strive to be, not just a service provider, but a fully invested partner."

**Access Freight International is your gateway to seamless global logistics.**

## GREEN CHANNEL FORWARDING HANDLE DELIVERY OF BOOM LIFT IN INDIA

**Green Channel Forwarders** in **India** report another successfully completed shipment.

This shipment consisted of a **boom lift unit** weighing **34mtn**. Green Channel handled the customs clearance and transportation.

The cargo was cleared **swiftly and safely** resulting in a happy customer.

Photos of the cargo can be viewed below.







# FIRAT GLOBAL LOJISTIK PRODUCE EFFICIENT & INNOVATIVE SOLUTIONS

We are pleased to introduce **Firat Global Lojistik** as new members in **Türkiye**. The **experienced and established** freight forwarding company are based in Istanbul and are professionals in sea, air & road freight, transit shipments and project cargo transportation.

Owner, Sadullah Karaman says; "Firat Global Lojistik has been operating in the field of international logistics since **2002**. Producing efficient and innovative solutions in sea, air and land logistics, we provide **fast and effective services** to complex requirements.

Our responsive team have the expertise and ability to handle every last detail of forwarding and logistics needs as well as comprehensive value-added and supply chain services."

**A warm welcome to Firat Global Lojistik!**

19<sup>TH</sup> **GREENPORT** Le Havre 2024  
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