

ISSUE 105

MARCH 2026

# eMAGAZINE



**UFO**  
FREIGHT

# UNIVERSAL FREIGHT ORGANISATION

## NEWS & UPDATES

### ABOUT UFO

Established in January 2000 by Rachel Crawford (UK Registered Company No. 3966794), the Universal Freight Organisation (UFO) connects independent freight forwarders through a trusted, professional network governed by a strict Code of Conduct.

Now ISO 9001 and ISO 14001 certified, UFO supports 120+ members in 100+ countries, with an exclusive **Two Members per Country** policy (except in the USA, UAE, and China). Members are carefully selected for their reputation, industry accreditations, and commitment to quality.

Our online tools — including a Quality Control Survey and Payment Monitoring System — ensure high standards are maintained. Members are encouraged to actively collaborate and attend our Annual Meetings, fostering global partnerships and sustainable business growth.

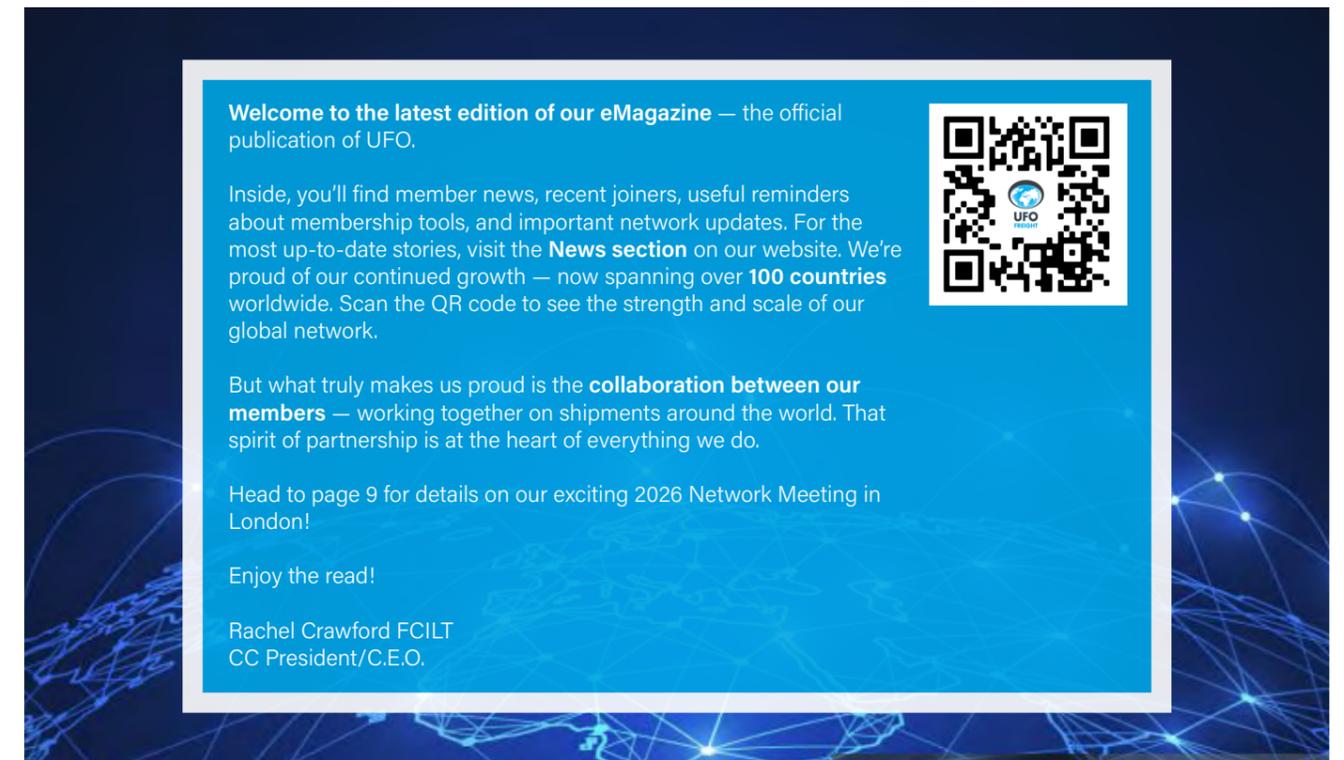
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Welcome to the latest edition of our eMagazine — the official publication of UFO.

Inside, you'll find member news, recent joiners, useful reminders about membership tools, and important network updates. For the most up-to-date stories, visit the **News section** on our website. We're proud of our continued growth — now spanning over **100 countries** worldwide. Scan the QR code to see the strength and scale of our global network.

But what truly makes us proud is the **collaboration between our members** — working together on shipments around the world. That spirit of partnership is at the heart of everything we do.

Head to page 9 for details on our exciting 2026 Network Meeting in London!

Enjoy the read!

Rachel Crawford FCILT  
CC President/C.E.O.



Rachel is supported at the UFO Head Office by a strong group of talented individuals drawn from a variety of transport and media backgrounds, all of whom very much contribute to the success of our organisations.

#### MEMBER SUPPORT

Judith manages the network on a day-to-day basis, assisted by Wendy and Tom. Together they ensure that all systems are up-to-date and are the first stop for any Member queries.

#### RECRUITMENT

Sam manages membership recruitment, selecting companies who will become active Members. His current

aim is to expand our global coverage filling our **vacant territories** and emerging markets. Sam also runs our **News Desk**, publishing **online articles** and managing the company's **LinkedIn** account.

#### PUBLICATIONS

George is responsible for the production of our colourful **eMagazines**, and all brochures, marketing and sales material available to Members.

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# BGL Cargo Express Honoured at Arabian Cargo Awards 2025

**U**FO members in the UAE and Saudi Arabia, BGL Cargo Express were recently honoured at the Arabian Cargo Awards 2025.

They are proud to have been recognised as the 'Emerging Freight Forwarder - Air' at the 2025 edition of the prestigious awards.

*"This achievement is more than an award, it reflects our team's unwavering **dedication, agility, and commitment** to delivering excellence in air cargo services and global logistics solutions."*

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# The 26<sup>th</sup> China International Petroleum & Petrochemical Technology and Equipment Exhibition

## March 26–28, 2026

China International Exhibition Center (Shunyi Hall), Beijing

**2,000+**  
Exhibitors

**180,000+**  
Professional Visitors

**81**  
Countries and Regions

**52**  
Fortune Global 500

**18**  
International Pavilions

**120,000m<sup>2</sup>**  
Exhibition Space

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# UFO CEO Meets Long-Standing Dominican Republic Members, Caribbean International Cargo

**U**niversal Freight Organisation CEO, Rachel Crawford recently met with Claudia Benitez and Robert Morales of Caribbean International Cargo, who have proudly represented the Dominican Republic in UFO since 2009.

The meeting offered a wonderful opportunity to reflect on shared memories from past Annual Network Gatherings in destinations such as Greece, Hong Kong, Thailand, Rome, Prague, and of course Punta Cana, where the event was hosted in 2012. We also looked ahead, discussing how UFO can further support the next generation of freight professionals within the network. I shared details of several exciting new development plans for 2026 focused on strengthening training, engagement, and professional growth among younger members (watch this space!).

The visit also provided a special opportunity to meet three of their children, Ivan Simón, Liesl Morales, and Weydy Minyety who have

since joined the family business, an inspiring reflection of the company's strong continuity, values, and commitment to nurturing the next generation of freight professionals.

Caribbean International Cargo is a respected full-service transportation company known for its prompt, efficient, and reliable service. Established in 2000, they offer comprehensive freight forwarding solutions and continue to build a strong reputation in the Dominican market and beyond.

We value our long-standing partnership with Caribbean International Cargo and look forward to continued collaboration as we work together to support the future of global freight forwarding.

Claudia and Robert will both be attending our 23rd Network Meeting in London from 19–21 April 2026. If you haven't registered yet, we hope you'll join us (sign up here), it's the perfect opportunity to catch up, make new connections, and enjoy a fantastic few days together!



# Speed Sped '03 Share their Year in Review within UFO

**M**embers in Hungary, Speed Sped '03 are pleased to share their '2025 Year in Review within the UFO Networking Community'.

*Leader of the Logistics Department at Speed Sped '03, Gitta Varasdi-Mestyán:*

"The year 2025 has been one of **growth, professional consolidation, and high-quality relationships**. As active members of the UFO Networking community, we are fortunate to work in an **inspiring and supportive** environment that continuously opens new opportunities for us – delivering tangible results along the way.

In 2025, we established collaborations with 8 more UFO partners than in the previous year, marking **significant professional progress and an expanding network of trust**. In addition, the number of quote requests from UFO partners increased by more than 25%, demonstrating how **active and diverse** the business ecosystem is that we can rely on thanks to the community.

This development is more than numerical success - as members of the UFO network, we experience daily the power of **shared knowledge**, the **supportive mindset**, and the **dynamic spirit** that fosters long-term, value-creating collaborations.

We are grateful to all our partners and the entire UFO Network team for providing an environment where we can work, learn, and grow together. The year 2025 has proven that with the right network, growth is not only achievable but also sustainable and truly inspiring.

We look forward to the coming year with confidence, ready to elevate our shared achievements to an even higher level."

Speed Sped have been trusted UFO members since **2006** and we thank them for their continued **commitment, reliability, and expertise**.



# 45+ Years Experience of Expert Logistics Solutions with DAMCA

**W**e are pleased to begin 2026 by welcoming new UFO membership in Venezuela with **Despachadora An-Mar (DAMCA)**. **Certified by FIATA, the company has four offices across the country in Caracas, Valencia, Puerto Cabello, and La Guaira. Their expert teams offer high level freight forwarding and logistics solutions.**

Managing Director, **Jesús Villasana** says; "We are very pleased to become part of the UFO Network and excited to begin working with fellow members. With great enthusiasm, we are truly looking forward to building **strong, productive, and long-term partnerships**."

"DAMCA offers solutions to all transportation and logistics needs with the required licenses, certifications, and insurance that guarantee the quality of our services. With **over 45 years experience**, we incorporate our diverse local and international knowledge, experiences, and resources to build trust and focus on the excellence of our services, team and company."

*"Since our inception in 1980, we aim to become a bridge between our customers and international trade. Our **professional, responsible, and honest** team provide value-added, efficient services for all types of cargo."*

DAMCA offers a wide selection of logistics services including:

- Freight Forwarding
- Ocean Freight (FCL, LCL, Breakbulk, OOG)
- Air Freight
- Inland Freight, Drayage & Trucking
- Multimodal Transport Management
- Project Cargo & Logistics
- Vessel & Aircraft Chartering
- Customs Brokerage
- Documentation
- Warehousing & Storage
- Dangerous Goods & Hazardous Cargo
- Door-to-Door Deliveries
- Cargo Insurance
- Supply Chain Management



## 30+ Years of Dedication from International Maritime & Aviation

**We are pleased to announce International Maritime & Aviation are new members in the UAE. Established in 1995, the company's accreditations include IATA, FIATA, TIACA, NAFL, and ISO 9001. They are a reliable and trustworthy partner with a professional, knowledgeable, and responsive team.**

*"For more than three decades, International Maritime and Aviation (IMA) has been serving our growing nation, keeping abreast of a rapidly changing corporate landscape and embracing the phenomenal development of the region. The growth of the UAE and its transformation into a business, logistics, trade, and finance hub in the Middle East has ideally positioned IMA as a dynamic logistical entity."*

*"From air and ocean freight to road transportation and niche specializations in project management, industrial packing, supply chain management and warehousing solutions, IMA provides a **full, multi-faceted service**. Our company's expansion and diversification of services stand testament to our past, present and future."*

*"Based out of the city's main trading hub right next to **Dubai International Airport**, IMA also handles operations from the multi-platform logistics facility, **Dubai World Central** and the largest port in the Middle East, **Jebel Ali**, amongst other strategic locations."*

*Such expansion and development would not have been possible without the crucial infrastructure that supports our company's vision. IMA's dynamic operational system encompasses full-service transportation requirements, as well as third-party logistics and supply chain considerations."*



## Reliable & Strong New Members in Thailand with PGT Shipping

**We are pleased to report new members in Thailand with PGT Shipping. The company is 20 years old and based in Bangkok.**

Offering full freight forwarding services by sea, air, and land, they come recommended by UFO members as a **trustworthy, reliable, and strong partner** in Thailand.

**Pongkawe Jitthitinun** (Managing Director) says; "PGT Shipping was founded with a clear mission - to be your most reliable logistics partner. We are a professional freight

*forwarding and shipping company specializing in import and export sea freight services.*

*We provide **comprehensive international logistics services**, ranging from strategic planning and customs clearance to final destination delivery. Our team have extensive expertise in international freight forwarding and logistics and deliver **tailored solutions** aimed at streamlining supply chains.*

*With years of industry experience, we understand that every shipment is vital and we are committed to provide services that are **efficient, timely, and cost-effective.**"*



**UFO**  
FREIGHT



# 23rd Network Meeting London, England

Our first ever gathering was held in London and 25 years later we are back ... with a bang! Book now so your place is secured.

Our event will be held from 19-21 April 2026 at the Victory Services Club in the heart of London, close to Marble Arch, Hyde Park and Oxford Street.

## SUNDAY 19 APRIL 2026

10:00 - 14:00 Private London Highlights Tour  
18:00 - 20:00 Drinks Reception & Games  
20:00 - 21:30 Welcome Dinner

## MONDAY 20 APRIL 2026

09:00 - 09:30 Welcome Tea/Coffee  
09:30 - 09:50 Official Opening Session  
09:50 - 12:30 1-2-1 Meeting Sessions  
12:30 - 14:00 Lunch Break  
14:00 - 16:50 1-2-1 Meeting Sessions  
19:00 - 23:00 Special UFO Dinner

## TUESDAY 21 APRIL 2026

09:00 - 09:30 Welcome Tea/Coffee  
09:30 - 09:40 Opening Session  
09:40 - 12:30 1-2-1 Meeting Sessions  
12:30 - 14:00 Lunch Break  
14:00 - 16:50 1-2-1 Meeting Sessions  
19:00 - 22:30 Farewell Party

### LONDON HIGHLIGHTS COACH TOUR

London boasts a rich history stretching back over 2,000 years, making it one of the most exciting cities on earth. Join this optional tour and you'll see the major sites, a few hidden treasures with time for photos at your favourites. Our expert guides will bring the city's history to life, sharing stories and fascinating insights along the way.

### WELCOME GAMES & DINNER NIGHT

Dive into an evening of entertainment with Roulette, Blackjack and Wheel of Fortune, a Magic Mirror, and an incredibly skilled character artist. Plus, an open bar and a delicious dinner in The Carisbrooke Hall, which radiates classic glamour.

### DINNER AT THE SHAKESPEARE GLOBE

Hop on the coach to enjoy the dazzling London lights on our way to indulge in a fantastic feast at the Balcony Bar at the Underglobe. Get ready for a very special evening!

### FAREWELL EVENING AT AN ENGLISH PUB

We're wrapping up our event with a night out at a traditional English pub within walking distance to our venue. Indulge in delicious bite size treats and pizzas alongside an array of cocktails, wine, beer and spirits. The highlight of the evening will be a lively pub quiz.

Registration Fee £850. | **Book your place today!**